



East Florida Chapter Appraisal Institute

NEWSLETTER

FIRST QUARTER 2018

**EAST FLORIDA CHAPTER
& REGION X OFFICES
HAVE A NEW
TELEPHONE NUMBER**

813-545-1382

**Preferred option of
communication is e-mail**

Lauren@eflai.org

Lauren@airegionx.org

CONGRATULATIONS

TO OUR NEW DESIGNEE

Michael Moran, SRA, AI-RRS

Neil F. Nikkinen, MAI

Leslie B Robbins, SRA

LOOKING FOR A NEW JOB....

**See the chapter website for
opportunities at www.eflai.org**

New Candidates/Affiliates:

Jack Edwin Mounteer, III

Jacob Fenn

Eric Castro

Yolanda Garza

Jon A Dawson

Thursday and Friday, January 25/26, 2018

**2-4 Unit Small Income Residential Properties &
Advanced Land Valuation: Sound Solutions to Perplexing
Problems & Membership Luncheon**

NEW LOCATION

**Hilton Orlando/Altamonte Springs
350 S. Northlake Blvd
Altamonte Springs, FL 32701**

FOR DETAILED INFORMATION/REGISTRATION:

<http://www.appraisalinstitute.org/education/EastFlorida.aspx>

Or contact the chapter office at Lauren@eflai.org

**Thursday, January 25, 2018
2-4 UNIT SMALL INCOME
RESIDENTIAL PROPERTIES**

Registration: 12:45 PM
Seminar: 1:00 PM—5:00 PM

Instructor—Vincent Dowling, MAI, SRA

AI—\$100, Full Price \$125

FREAB CE—4 Hours
AI Points—20

**MEMBERSHIP
LUNCHEON**

**Friday, January 26,
2018**

12:00 PM, Noon

Cost: \$30

**Speaker:
Rebecca York
Interim Director of the
Dr. P. Phillips Real Estate
Institute at the
University of Central
Florida**

**Friday, January 26, 2018
ADVANCED LAND VALUATION: SOUND
SOLUTIONS TO PERPLEXING PRO-
BLEMS**

Registration: 8:15 AM
Seminar: 8:30 AM—5:00 PM

Instructor—Vincent Dowling, MAI, SRA

AI—\$195, Full Price \$210
LUNCH MEETING INCLUDED

FREAB CE—7 Hours
AI Points—75

President's Message



Ana M. Arroyo, MAI,
CAE, CFE

Happy New Year 2018! I look forward to another successful year for the East Florida Chapter of the Appraisal Institute.

I would like to thank our 2017 President, Elaine-Liz Ramirez, for her tireless service to our Chapter. Elaine exemplifies professionalism and dedication to the Appraisal Institute and the valuation profession. I am so honored to be able to follow her footsteps by serving as the 2018 President of the East Florida Chapter. My appreciation is also extended to Lauren, our Executive Director, our committee members, and to Christopher D. Starkey, David B. Herring and Matthew Jehs for their willingness to serve as officers of the Chapter in 2018.

In October we had the most successful Central Florida Real Estate Forum to date and we are already actively preparing for next years' 8th Annual CFREF. Please contact Lauren@eflai.org if you are interested in sponsoring or serving in the preparation of this signature event. Our Chapter has set up a Project Team, led by Walter Carpenter in order to address concerns and identify problem areas and solutions upon reviewing the AI Proposed Governance Restructure Project. Their findings and recommendations will be summarized and submitted to our Board of Directors. At our January 25 Board of Directors Meeting we will be selecting a third person to added LDAC. If you are interested please fill out the LRR (Leadership Resource Directory) on the national website or contact the chapter office for more details.

The Region X Meeting is scheduled for Monday 1:00 pm, January 15 at the Four Points by Sheraton Tallahassee Downtown. There will be a Reception after the meeting, geared towards legislative overview, proposed bills, what's going on in Tallahassee and networking. The meeting is followed by the third annual Valuation-Appraisal Legislative Event (VALUEvent) in Tallahassee on Tuesday morning, Jan. 16. Any AI member in Florida is encouraged to attend (no cost for Region X members) and it counts for 2 hours (10 points) AI CE credit. We will be reaching out to our State Representatives about current topics and legislation affecting our industry. As leaders in advocacy efforts on behalf of real estate appraisers, this will be another year where the participation of Appraisal Institute members is of vital importance.

Appraisal Institute education is the best available in our industry. The 2018 calendar includes an interesting and busy line-up for the 1st quarter of 2018. Two classes will be offered at the Hilton in Altamonte Springs January 25 and January 26: 2-4 Unit Small Income Residential Properties and Advanced Land Valuation: Sound Solutions to Perplexing Problems. The 10th Annual Winter Extravaganza at the Embassy Suites in Jamaican Ct on International Drive, from Feb 8 - 10 features various classes: 3-Hour Florida Law, 7-Hour USPAP Update (2018-19), The Appraiser as an Expert Witness: Preparation & Testimony, Business Practices and Ethics and Solving Land Valuation Puzzles. Drone Technology and Its Impact on the Appraisal Industry will be offered in March 21 in Orlando and Appraising for the Department of Interior - Office of Valuation Services (OVS) and other Federal Agencies will be offered in April 20 in Altamonte Springs. Please be aware that 2018 is a re-certification year and reserve your spots soon!

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Education

The chapter's education over 2017 was another success and we want to thank all of those who chose to take courses with our chapter. We do appreciate you choosing us. I want to thank outgoing Chapter President Elaine Liz-Ramirez, MAI for letting me serve at education chair and I also want to thank income Chapter President Ana M. Arroyo, MAI for allowing me to serve again as your 2018 education chair. If your company, office, or just you have as an individual, have any specific education needs, please reach out to the chapter. We are here to serve our membership. That task gets easier the more we hear from the membership. Please offer any suggestions or insight into what type of chapter developed courses you would like to see moving forward.

Now, looking forward to 2018, we have an expansive education calendar planned. No matter what type of education you require—residential or commercial—we have plenty of offerings for live courses to meet all your recertification year CE needs! Be sure when planning your recertification education this year to look at all of our current offerings and register for any class by clicking this [link](#).

We have four offerings of the 7-hour 2018-2019 USPAP update course in conjunction with the 3-hour Florida Law class around the area. The four offerings will be in Orlando in February, April, and October with an offering in Indian Harbor Beach in July.

Our next [membership meeting](#) will be held on January 26th in Altamonte Springs in conjunction with the new 7-hour seminar [Advanced Land Valuation: Sound Solutions to Perplexing Problems](#). Also, we are offering a 4-hour seminar on appraising [2-4 Unit Small Income Residential Properties](#) the afternoon before the meeting on January 25th.

Our 2017 Central Florida Real Estate Forum was another huge success for the chapter. I want to thank everyone with the chapter who worked on that committee to make it a success. I would be remiss if I did not specifically call out Steven L. Marshall, MAI, SRA, AI-GRS for his diligent work in organizing a great panel of speakers for this event and Hal B. Katz for all his work in marketing this event. I know the committee is already hard at work planning the event for 2018, so be on the lookout for the dates and details coming soon.

As always, we want to offer courses that are current and that are practical to our membership here in Florida, so if there are any topics or courses that you see a need for in our area or are interested in writing a seminar, please let me know.

David B. Herring, MAI, SRA, AI-GRS, AI-RRS
Education Chair
david@herringconsultingco.com

2018 FREAB Meetings

February 5, April 9, June 4, August 6, October 1, December 3

The Division of Real Estate is now able to live stream their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. Please disable your PC audio and video camera prior to logging into the meeting. Failure to do so will result in other users and attendees hearing and seeing you during the meeting.

61J1-4.003(7) Continuing Education—A registrant, licensee, or certificate holder, including a Board member, may earn five (5) classroom hours by attending an entire meeting where the Board considers disciplinary cases, for a maximum of seven (7) of the required thirty (30) hours; provided that, the individual is not appearing as a party to a disciplinary action and notifies the Division of Real Estate, Education Section, of the intent to attend at least seven (7) days prior to the meeting. Contact Janice Taylor at least 7-days prior to the meeting to register. Please visit the website www.myfloridalicense.com > *Doing Business with Us* > *Real Estate Division Page* > *Florida Real Estate Appraisal Board* > *Meetings & Workshops*, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices.

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Our Membership Lunch Meeting is also the 26th of January at the Hilton in Altamonte Springs and it features Rebecca York, Interim Director of the Dr. P. Phillips Real Estate Institute at the University of Central Florida, as our Guest Speaker. We hope to see you there.

Thank you all for your involvement with the Appraisal Institute, I wish you continued success in 2018.

Ana M. Arroyo, MAI, CAE
State-Certified General Real Estate Appraiser RZ3450
Mobile: 407-219-1817

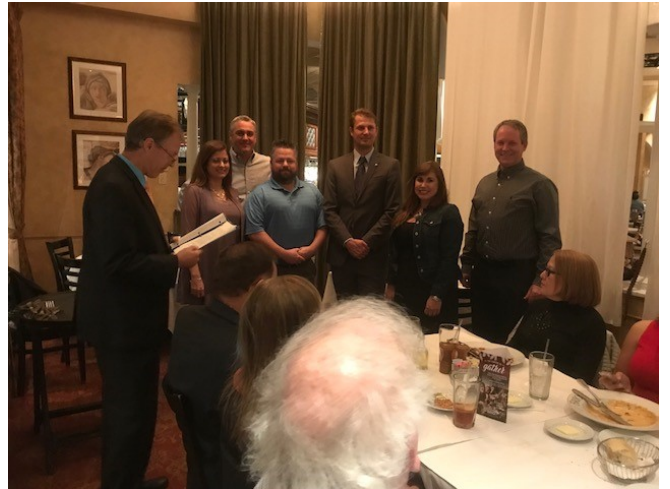
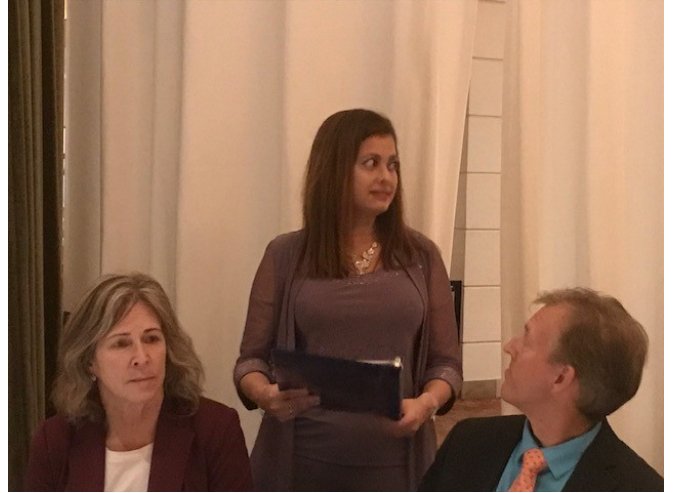
Congratulations to our New Designee



Elaine Liz-Ramirez, MAI presents
Michael S. Moran, SRA with his AI-RRS certificate.

2018 Installation of Officers and Directors





2018 Education Calendar

January	25 26	2-4 Unit Small Income Residential Properties Membership Meeting & Adv. Land Valuation	Altamonte Springs Altamonte Springs
February	8 9 9-10 10 10	<u>Winter Extravaganza</u> FL Law 7 Hour USPAP The Appraiser as an Expert Witness Solving Land Valuation Puzzles Business Practice & Ethics	Orlando
April	20 25 26	Membership Meeting & Office of the OVS 7 Hour USPAP FL Law	Altamonte Springs Orlando Orlando
May	14-18	Advanced Income Capitalization	Orlando
June	4 4 18-20	Insurance Appraisal-Report Contents and Valuation The 50 Percent FEMA Rule Appraisal Review Theory - Residential	Orlando Orlando Orlando
July	10 11	FL Law 7 Hour USPAP	Indian Harbour Indian Harbour
October	24 25	7 Hour USPAP FL Law	Orlando Orlando
November	14-15	Res & Com Valuation of Solar	Orlando
TBD		REAL ESTATE FORUM	



Online Education:
Learn at your own pace anytime, anywhere.
Visit appraisalinstitute.org/online for a list of classes!



Appraisal Institute®
Professionals Providing Real Estate Solutions

East Florida Chapter

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President
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Directors (Through 2020)
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Region Reps
Chris Starkey, MAI
David Herring, MAI, SRA, AI-GRS, AI-RRS
Hal Katz
Matthew Jehs, MAI
Elizabeth Alvarez, SRA

Alternate Region Reps
Riley Jones, MAI, SRA
Willem Faber, MAI
Melissa Chandler, SRA
Nick Chop, MAI

Bylaws
Elaine Liz-Ramirez, MAI
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